

| WRANGLER | UNLIMITED | WILLYS | |
|----------------|-----------|-------------------|---------------|
| | 22K | | |
| MSRP | \$38,810 | | |
| CAP COST | \$36,218 | | |
| PA DOC FEE | \$394 | | |
| BANK FEE | \$695 | | |
| 1ST PAYMENT | \$390 | | |
| NET CAP | \$37,697 | | |
| RESIDUAL @ 10K | \$29,884 | CHAPMAN | MILES ALLOWED |
| MONTHLY DEP | \$340 | GUARANTEED BUYOUT | BY CHAPMAN |
| PAYMENT 2 | \$37,357 | \$37,357 | 1,000 |
| PAYMENT 3 | \$37,018 | \$37,018 | 2,000 |
| PAYMENT 4 | \$36,678 | \$36,678 | 3,000 |
| PAYMENT 5 | \$36,338 | \$36,338 | 4,000 |
| PAYMENT 6 | \$35,999 | \$35,999 | 5,000 |
| PAYMENT 7 | \$35,659 | \$35,659 | 6,000 |
| PAYMENT 8 | \$35,319 | \$35,319 | 7,000 |
| PAYMENT 9 | \$34,979 | \$34,979 | 8,000 |
| PAYMENT 10 | \$34,640 | \$34,640 | 9,000 |
| PAYMENT 11 | \$34,300 | \$34,300 | 10,000 |
| PAYMENT 12 | \$33,960 | \$33,960 | 11,000 |
| PAYMENT 13 | \$33,621 | \$33,621 | 12,000 |
| PAYMENT 14 | \$33,281 | \$33,281 | 13,000 |
| PAYMENT 15 | \$32,941 | \$32,941 | 14,000 |

| WRANGLER | UNLIMITED | WILLYS | |
|----------------|-----------|-------------------|---------------|
| | 22W | | |
| MSRP | \$43,800 | | |
| CAP COST | \$40,530 | | |
| PA DOC FEE | \$394 | | |
| BANK FEE | \$695 | | |
| 1ST PAYMENT | \$475 | | |
| NET CAP | \$42,094 | | |
| RESIDUAL @ 10K | \$32,412 | CHAPMAN | MILES ALLOWED |
| MONTHLY DEP | \$421 | GUARANTEED BUYOUT | BY CHAPMAN |
| PAYMENT 2 | \$41,673 | \$41,673 | 1,000 |
| PAYMENT 3 | \$41,252 | \$41,252 | 2,000 |
| PAYMENT 4 | \$40,831 | \$40,831 | 3,000 |
| PAYMENT 5 | \$40,410 | \$40,410 | 4,000 |
| PAYMENT 6 | \$39,989 | \$39,989 | 5,000 |
| PAYMENT 7 | \$39,568 | \$39,568 | 6,000 |
| PAYMENT 8 | \$39,147 | \$39,147 | 7,000 |
| PAYMENT 9 | \$38,726 | \$38,726 | 8,000 |
| PAYMENT 10 | \$38,305 | \$38,305 | 9,000 |
| PAYMENT 11 | \$37,884 | \$37,884 | 10,000 |
| PAYMENT 12 | \$37,463 | \$37,463 | 11,000 |
| PAYMENT 13 | \$37,043 | \$37,043 | 12,000 |
| PAYMENT 14 | \$36,622 | \$36,622 | 13,000 |
| PAYMENT 15 | \$36,201 | \$36,201 | 14,000 |